

### The Panama Canal Railway Company Since 1855

1859

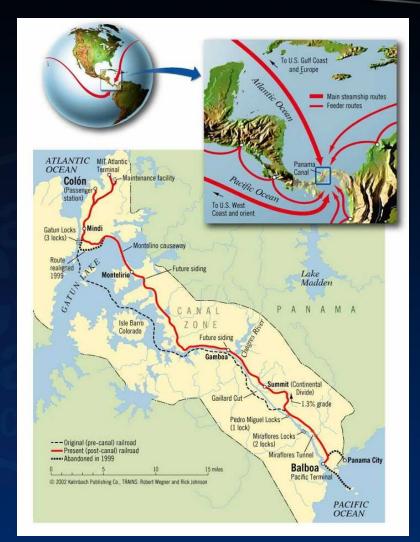
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AND CALLBURY

2020

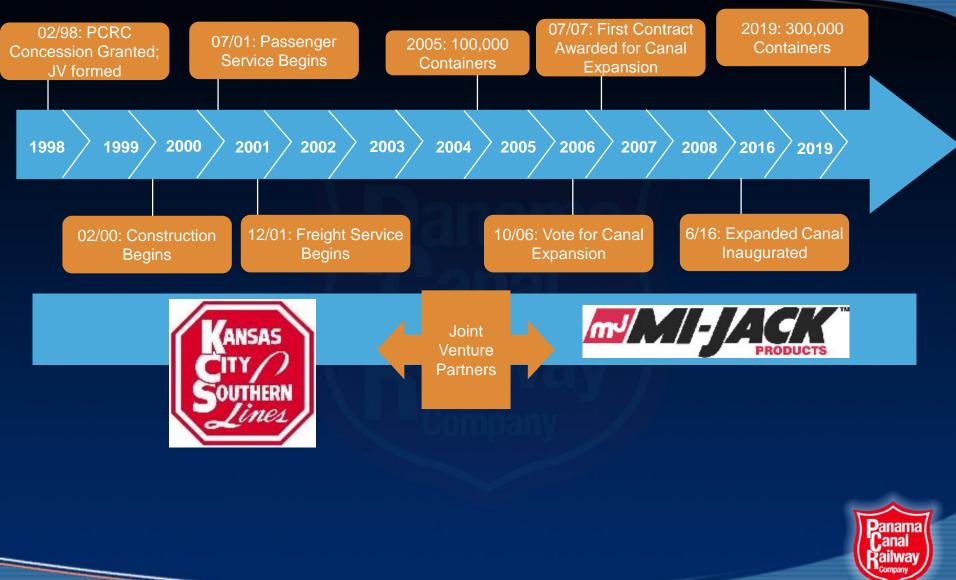
#### **Overview of the Panama Canal Railway Company**

- Contract Law awarded on February 17, 1998
- 50-year concession
- US\$175 million investment to date
- 65mph railroad, 47 miles long
- Contiguous to all ports
- 300 ft right-of-way
- In-Bond, Customs Primary Zone





#### Panama Canal Railway Company – Milestones



#### Mainline

- One Mainline 75 km length
- Maximum Elevation 1.24%
- 2 Automated Sidings
- 24 Public Crossings
- 3 Hot Wheel and Dragging Equipment Detectors
- 12 Track side rail lubricators
- 2 Bridges
- 1 Tunnel



#### **Mainline - Build**









#### Mainline









#### Mainline





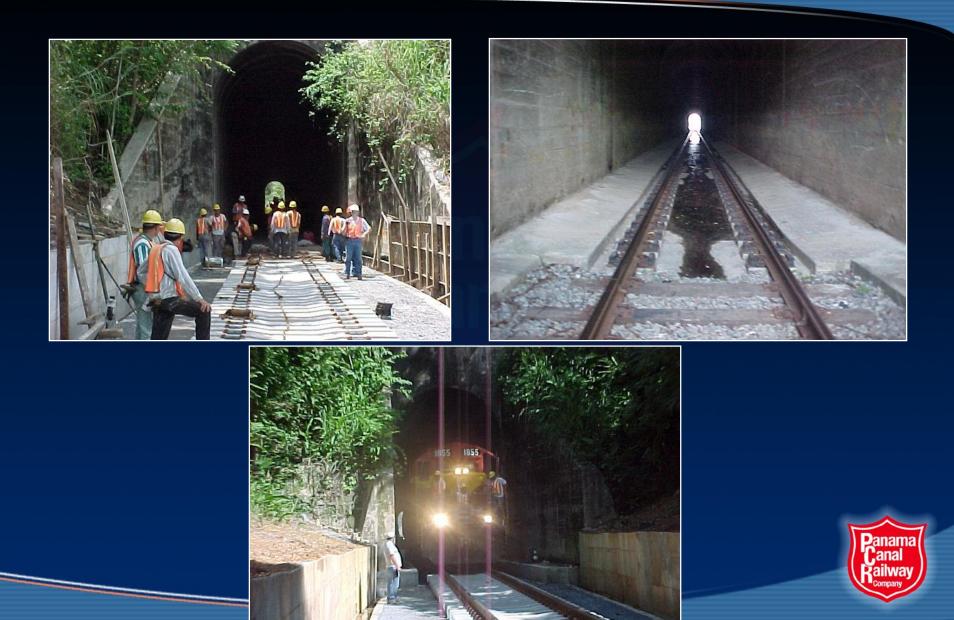




#### Mainline – Fully Automated Siding



#### Mainline – Miraflores Tunnel



#### Mainline - Fully Automated Lubricators



#### Locomotives



#### Ten (10) F40 locomotives of 3,000 HP



#### Locomotives



Two (2) SD40 locomotives Five (5) SD60 locomotives



#### **Double Stack Cars**



Seventy nine (79) 5-well articulated double stack cars in service.







# Double-stack Cars

### Currently: Seven 11-Car Sets of DST Cars Future: Unlimited Availability

MOL

ERSK

# **Reefer Connections**

- All F40 Locomotives Equipped with Generators
- Power: 100 Reefers per Locomotive

Three Intermodal Terminals: Pacific, Cristobal and Coco Solo

Two Passenger Stations: Corozal and Cristobal

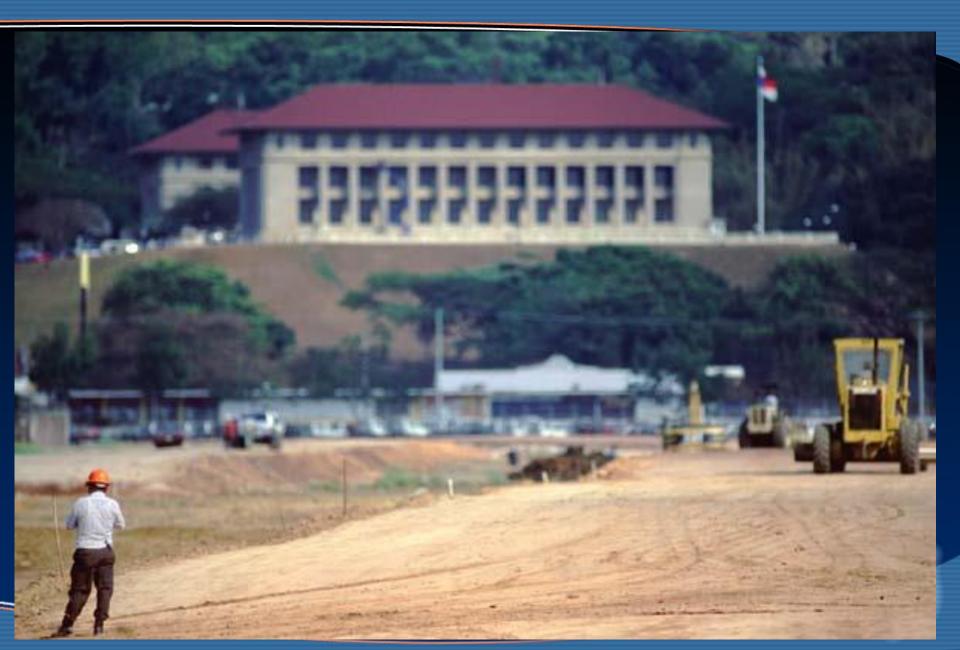
- 4 Loading tracks: 1 km long each
- 1 Escape Track
- Mechanical Shops
- Offices, Employee Buildings
- 8 High Mast Lighting
- Fueling Stations



#### Intermodal Terminals



#### **Intermodal Terminals**

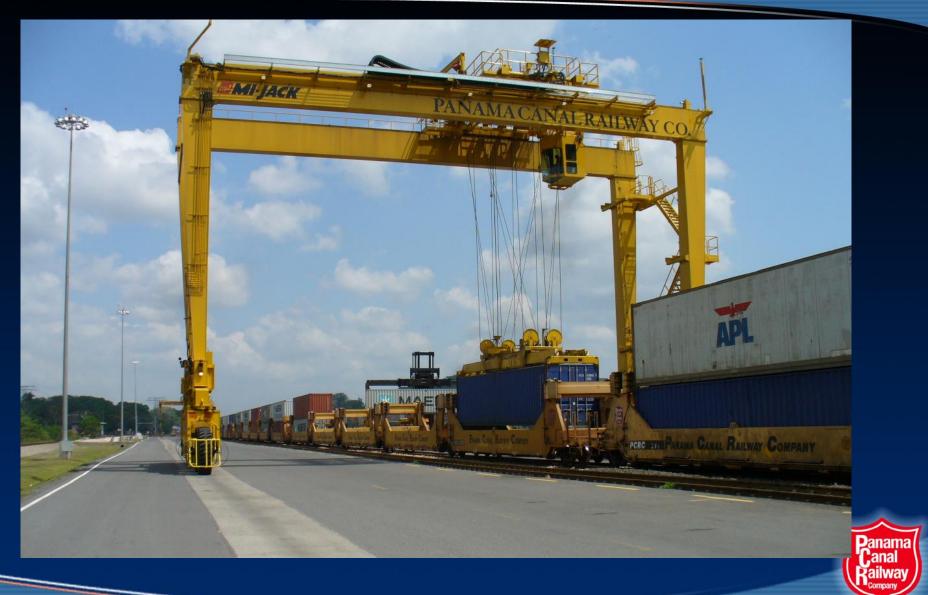




#### Lift Equipment at Each Terminal



#### **Pacific Intermodal Terminal**



#### **Atlantic Intermodal Terminal**





#### Lift Equipment at Each Terminal

MSKU 839 892

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Currently: 4 RTG's and 5 Side Loaders at PIT terminal and 4 RTG's and 5 Side  $\bullet$ Loaders at AIT.





PANAMA CANAL RAILWAY CO

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#### **Constant Security and Monitoring**



#### **MOW Equipment - Tamper**



#### **MOW Equipment - Side Dump Cars**



#### **MOW Equipment - HyRail**



- Operating since 2007 with a GPS Positive Train Control
- Prevents excessive speeds
- Controls authorization limits on the mainline
- Projects employees working on the mainline
- Prevents accidents and runaway trains
- Provides warnings and sends train into emergency



#### Positive Train Control - PTC



#### **Positive Train Control - PTC**



#### Why Panama? Location, location, location....



#### **PCRC Value Proposition**

#### **Dual-Ocean Transshipment**

## Expanded Network without transit of the Panama Canal

#### **Dedicated Feeder Services**



Single port call in Panama provides dual-ocean transshipment capability allowing ships to discharge containers destined for both Atlantic and Pacific ports of North America, South America and the Caribbean

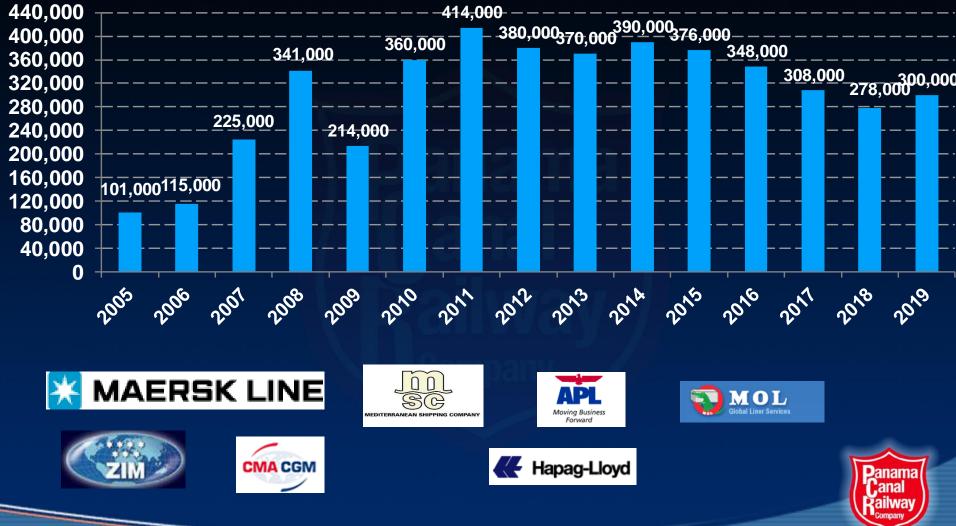
Eliminates need to transit the Panama Canal saving toll costs and allowing ship savings while increasing market coverage Allows dedicated feeder services on either ocean to relay containers for distribution without the need to transit the Panama Canal



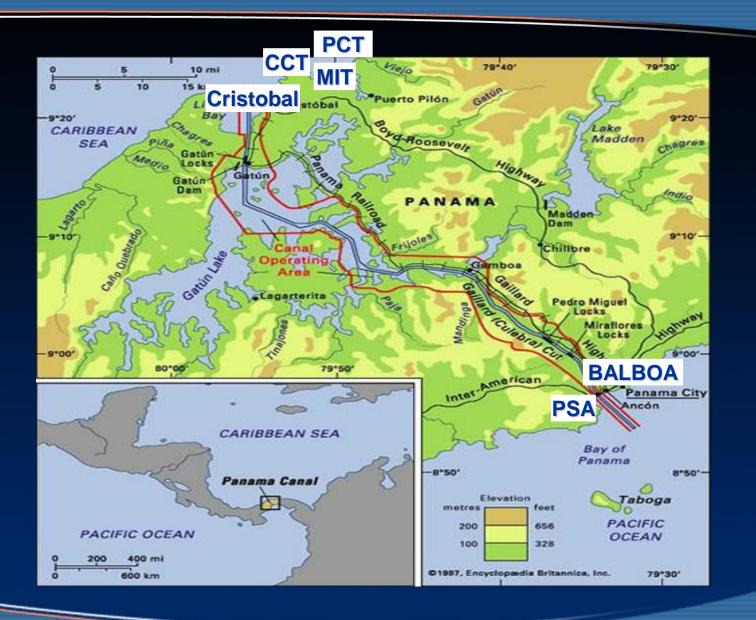
#### The Panama Canal – THE MAGNET Weekly Container Vessel Services via Panama



# Freight Volumes – Containers (in thousands)



#### **Panama's Port Infrastructure**





#### **Panama's Port Infrastructure**



• Panama Ports Company - Cristobal

Total Port Capacity:
11,350,000 TEUs
2018 Volume: 6.7 million TEUs



•Panama Ports Company - Balboa





•Manzanillo International Terminal (MIT)



### **Port of Balboa (Pacific Side)**





### **Port of Balboa**





# **Port of Balboa**





# (PSA) Port Singapore Authority (Pacific Side)



# **Port of Cristobal (Atlantic Side)**



# **Port of Cristobal**





### (MIT) Manzanillo International Terminal (Atlantic Side)



# Manzanillo International Terminal (MIT)



# Colon Container Terminal (Atlantic Side)





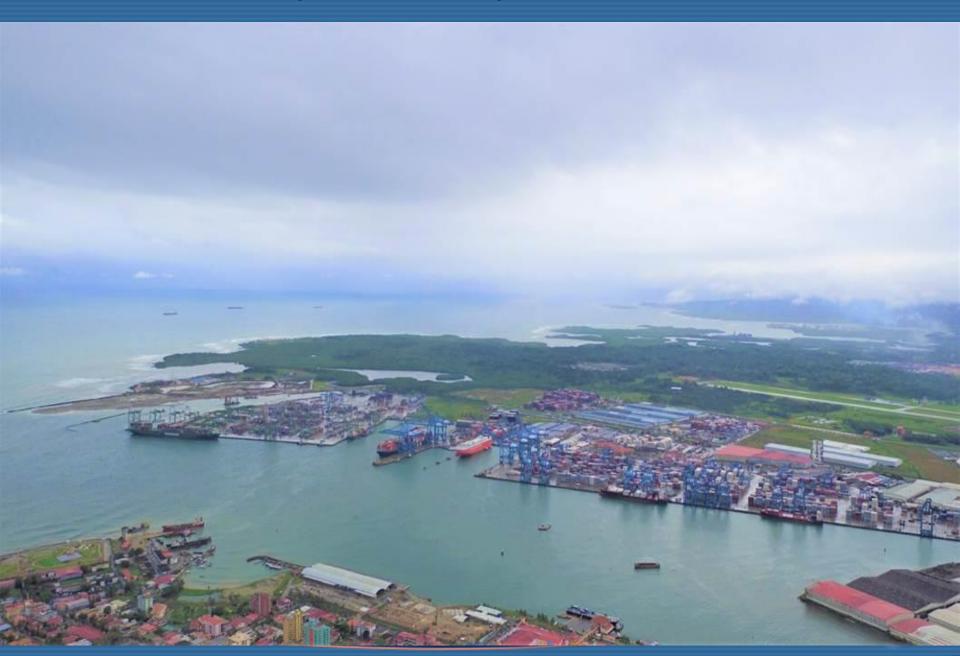




# Panama Colon Container Port (Atlantic Side)



# MIT, CCT & PCT (Atlantic Side)





Panama is the landing point for several fiber optic sub-marine cable systems on their way to Latin America and the rest of the world including;

- Maya 1
- Pan American
- Global Crossing PAC network (Level 3)
- Arcos 1 (Columbus Networks, Cable Wireless)
- Telefonica (Transocean)

The Panama Canal Railway Company owns a fiber optics system with switching stations located on each coast connecting the Atlantic and Pacific fiber systems with Four 4 " ducts (two of these with 3 1  $\frac{1}{4}$ " inch inner ducts), and Two 2 " ducts.

#### **Passenger Service**

- Operations started July 2001
- Two basic markets
  - "Executive Express" daily commuter service
  - Cruise ship passengers
- 6 luxurious coaches
- Elegant interiors, air conditioning, observation decks
- Food and beverage service
- Available for special events
- "Best Shore Excursion" Award from Princess Cruises





# THANK YOU...

#### **Future Corozal Port**



5.3 million TEU, 2 thousand meter long berth

- US\$800MM to US\$1B cost.
- 2 phases, first phase 3.2MM TEU, second phase 2MM TEU.
- 4 Port Operators had been shortlisted:
  - Terminal Investment Limited, S.A. (MSC);
  - APM Terminals (MAERSK);
  - Terminal Link (CMA-CGM);
  - PSA International

ACP to reissue bid with better financial terms.

